

Sales Manager Central Europe (m/w/d)

Our client, a key player in the textile solutions sector, leads the way in building, reinforcing, insulating, and sealing innovations. Fueled by forward-thinking approaches, cutting-edge tools, and inventive technologies, they stand out with top-notch quality, extensive service, and a diverse, customer-tailored product range.

If you are a motivated individual (m/w/d) with relevant experience as a Sales Manager/ Technical Sales Manager/ Area Sales Manager/ Key Account Manager/ Business Development Manager with a business background as well as technical understanding of multiaxial fabrics, then we offer an exciting new challenge! Please contact us!

Your role

- Maintaining and fortifying current customer relationships in Austria, Switzerland, Belgium, the Netherlands, Luxembourg, Poland, Czech Republic
- Proactively identifying and building new strong customer relationships and projects, guiding them from inception to series production
- Identifying potential markets and market shifts while remaining fully aware of new products and competition status
- Participating in industry events and trade fairs to showcase high-quality products, e.g. JEC
- Budget planning, offer calculation and ongoing forecast updates
- Going on monthly business trips throughout your sales area to keep in touch with markets and customers on a regular basis
- Collaborating with colleagues and cross-functional teams

Your profile


- A degree in Engineering, Chemistry, Economics or other similar qualifications with technical understanding in multiaxial fabrics
- Five or more years of international sales experience in the field of technical textiles
- A profound understanding of technical textiles (e.g., multiaxial scrim, woven fabrics) and Processing in the composite industry
- A self-motivated, independent, and innovative approach to problem-solving combined with a pioneering spirit and exceptional communication skills
- Fluent in English, German and other languages skills would be beneficial, with the ability to travel over 40% within Europe


We offer

- A forward-looking, innovative and flat hierarchy work environment
- Embrace the freedom: Most of your work can be done remotely!


Join in crafting your future – Apply today!

Project **1223051TX**

 Textile industry

 Germany / Netherlands

 asap


 full time


Contact details




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You are welcome to send us your application!

Please always declare our project number: **1223051TX**