

Business Development Manager (f/m/d)

Our client is a proud member of a globally renowned group, recognized for its exceptional achievements across various industries, including the cutting-edge realm of composite materials. With a reputation for innovation and excellence, our client is a steadfast partner committed to delivering top-tier solutions that shape the future.

As a Business Development Manager, you'll have the opportunity to be at the forefront of new developments and join a team that thrives on progress.

Your role

- Explore and cultivate new application possibilities for an innovative product, including assessing and validating sales potential
- Proactively identify and nurture customer relationships and projects, contributing to growth and success
- Collaborate with customers during the qualification and specification processes, providing expert application consultation
- Drive the evolution of new marketing strategies and actively participate in their implementation
- Engage in industry events and trade fairs to showcase the cutting-edge solutions
- Collaborate with colleagues and cross-functional teams to unlock new avenues for business development

Your profile

- A solid educational foundation in materials science, plastics technology, chemistry, technical textiles, mechanical engineering, or a related field
- Proven expertise in the field of composites (ideally with a focus on thermoplastics)
- A profound understanding of fiber composites' functionality and applications and passion for your domain
- A self-motivated, independent, and innovative approach to problem-solving combined with a pioneering spirit
- Exceptional communication skills for effective collaboration, both internally and externally (English fluent, travelling appr. 30%)

We offer

- A forward-looking, innovative work environment that encourages creativity and exploration.
- Creative freedom and the possibility to establish a new product on the market
- The stability and support of an esteemed international group


Join in crafting your future – Apply today!

Project **1223004TX**

 Textile industry

 Germany

 asap


 full time

Contact details




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You are welcome to send us your application!

Please always declare our project number: **1223004TX**