

Sales Manager (m/w/d)

Our client is part of a successful global company and also a recognized supplier with a high-quality portfolio for customers from various industrial sectors. Based on decades of experience and industry knowledge in the field of technical yarn and fabrics, our client is a reliable partner.

In order to build up and expand the European market for a new product, we are looking for an internationally experienced sales personality in the field of the furniture industry. If you are motivated to prove your skills in an international company, please contact us!

Responsibilities

- Concept development, introduction and placement of the product in the seating-/object-/living room furniture market
- Significant expansion of the sales market through stringent market conquest and product placement
- Establishment of a strong and lasting network of relations in the relevant sales markets
- Continuous acquisition of new customers
- Convincing presentation, contact initiation and marketing through participation in trade fairs, events, etc.

Qualifications

- Well-founded studies/training
- Experience in sales of semi-finished products in the field of upholstery/object/seating furniture
- Commercial understanding and strong in implementation/assertion
- Confident and convincing appearance, goal- and result-oriented networker with international orientation
- Communicative personality with enthusiasm for pioneering tasks
- High willingness to travel
- Fluent business English (gladly further foreign language)

We offer

- A challenging position with responsibility
- Team-oriented work in an international company
- Mobile working possible


Please apply now!

Projektnummer **1222030**

 textile industry

 Europe

 asap


 full time


Contact details




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CONSULTANT

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You are welcome to send us your application!

Please always declare our project number: **1222030TX**