

Our client is an international successful company with head quarter in Germany. In different European locations he produces technically and qualitative demanding products and solutions for the composite industry. His flexible, light-weight and strong textiles are applied in different branches such as transportation, marine, sports, aircraft, wind energy. The company's customers appreciate him for the broad portfolio, his adaptable products and the high standards in quality and service orientation.

If you are a „solution seller“ - good at negotiating, dynamic and internationally experienced - we offer you a challenging position as

SALES MANAGER NORTHERN EUROPE (f/m/x)

Your tasks:

- You take care of current key accounts in Northern Europe and strengthen existing customer relationships
- You acquire new customers, position the products and build up strong, long lasting networks
- You identify „future markets“ in your region and develop ideas to make them accessible
- You are fully responsible for your budget and control of the same
- You report regularly to your superior
- You work together closely with your colleagues and back office
- You represent the company on fairs and events

Your profile:

- You have a technical or commercial background
- You have at least 5 years experience in selling technical textiles (i.e. multiaxial scrim, woven fabrics) to processors in the composite industry and knowledge of the different possibilities and capabilities of application in various markets
- You already worked with industry and distribution partners
- You are passionate about selling, communicative and dynamic with persistence and goal-orientation
- You are fluent in English (additional languages that refer to the region are beneficial)
- You are willing to travel up to 50-60 %

We offer:

- An exciting and demanding sales position with individual responsibility
- An innovative company environment with high quality products
- The possibility to work from home office

Please direct any questions you may have to **Matthias Krüger** or **Sarah Lübbers**, Phone: +49 (0) 9221 9573-0. We are looking forward to receiving your application (CV, job reference), indicating **PN 1220014EX** online at info@krueger-headhunting.de. Confidentiality is assured.