



Kornit
Digital
bonding
matters

Press release

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Image Magic Installs Twin Kornit Avalanche Poly Pro Systems for Enhanced DTG Printing

Direct-to-garment system for polyester “is ideal for handling a wide variety of products in small quantities, which should help us attract new customers” says Image Magic CEO

17th October 2019, Rosh Ha'ayn, Israel – Kornit Digital

(Nasdaq: KRNT), a worldwide market leader in digital textile printing technology, announced that Tokyo-based [Image Magic](#) has installed two [Kornit Avalanche Poly Pro](#) systems, expanding its longstanding digital direct-to-garment capabilities to imprint polyester and poly-blend fabrics. The move supplements Image Magic's continuous development of internal efficiencies, and increases capacity for an operation that has observed 40% year-over-year growth. The brand serves a mix of corporate clients, including some of Japan's leading apparel brands, and general consumers via a predominantly internet-based sales model.

Established in 1995 as a print shop committed to producing one-off jobs with the efficiency of mass production (and avoiding costly inventory), Image Magic has long sought an alternative to slow and inconsistent means for imprinting synthetics. [Introduced earlier this year](#), Kornit's Avalanche Poly Pro is the first digital direct-to-garment print system developed specifically for such materials.

“We have long printed cotton materials on demand, but delivering polyester t-shirts and sports apparel in a consistent and timely manner remained a challenge,” said Makoto Yamakawa, Image Magic CEO. “Kornit's Poly Pro system offers the best possible quality, at a speed to match our recent increase in orders, which we expect will continue as more major sports events, most notably the Olympics, come to Japan.”

“I was impressed by the smooth hand feel,” added Yutaka Bono, their Director of Development. “The Poly Pro is ideal for handling a wide variety of products in small quantities, which should help us attract new customers, particularly from the sports industry.”

Using the eco-friendly NeoPigment™ Olympia ink set, Kornit Avalanche Poly Pro was developed to extend digital design complexity, color gamut, and durability to polyesters, which have grown in popularity as a result of sportswear and “athleisure” trends.

“Kornit is breaking down boundaries between what the consumer demands and what print shops can deliver at the speed of e-commerce, and our Poly Pro system

embodies that effort completely,” said Andy Yarrow, President of Kornit Digital Asia Pacific. “Image Magic has achieved considerable growth by giving consumers what they want with a smart, lean business model, and we are proud they’ve chosen Kornit as a partner in taking their next steps forward.”

According to Yamakawa, digital printing has been key to his business’s growth, and he foresees Kornit’s technology building on that strength.

“We’ve been inviting partners and customers to our facility to demonstrate what the Poly Pro can do, and as we expand to a larger facility, we anticipate investing in more of these systems,” said Yamakawa.

About Kornit Digital

Kornit Digital (NASDAQ:KRNT) develops, manufactures and markets industrial digital printing technologies for the garment, apparel and textile industries. Kornit delivers complete solutions, including digital printing systems, inks, consumables, software and after-sales support. Leading the digital direct-to-garment printing market with its exclusive eco-friendly NeoPigment printing process, Kornit caters directly to the changing needs of the textile printing value chain. Kornit’s technology enables innovative business models based on web-to-print, on-demand and mass customization concepts. With its immense experience in the direct-to-garment market, Kornit also offers a revolutionary approach to the roll-to-roll textile printing industry: Digitally printing with a single ink set onto multiple types of fabric with no additional finishing processes. Founded in 2003, Kornit Digital is a global company, headquartered in Israel with offices in the USA, Europe and Asia Pacific, and serves customers in more than 100 countries worldwide. For more information, visit Kornit Digital at www.kornit.com.