

# Business Development Manager (f/m/d)

Our client is part of a world-wide successfully operating group, with an innovative and high-quality portfolio for customers from different industries i.e. the composite industrie. The company`s know-how together with its eagerness to develop innovative products for constantly evolving branches makes our client a strong and reliable partner.

If you are a motivated person (f/m/d) with experience as Business Development Manager, Technical Marketing Manager or Application Engineer and background in material science, plastics technology, composite or technical textiles please contact us! We offer an exciting new challenge!

## Your tasks

- Search and development of application possibilities for a new product including determination and verification of sales potential
- Acquisition and development of customers and projects
- Involvement in the qualification / specification process with the customer as well as application consulting
- Providing pulse for new marketing strategies and their implementation
- Visiting trade fairs and events
- Working together with colleagues and faculties to develop new business opportunities

## Your profile


- Studies / training in materials science, plastics technology, chemistry, technical textiles, mechanical engineering or similar
- Experience in the field of composites, ideally with thermoplastics
- Good understanding of the functionality of fiber composites
- Self-motivated, independent way of working, creative and solution-oriented
- Good internal and external communication skills and able to work under pressure
- Passionate about your field and task, „pioneer-thinking“
- Travelling (appr. 30 %), English business fluent (and second language)

## We offer

- A future-oriented and innovative working environment
- Creative freedom and the possibility to establish a new product on the market
- The safety of an international group


**Please apply now!**

Project **1223004**

 textile industry

 Europe

 asap


 full time

## Contact details




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Research

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You are welcome to send us your application!

Please always declare our project number: **1223004TX**